

## Capability Statement

### At Our Core

We are experts in Scrum/Agile and custom software development with a drive to improve outcomes in healthcare and the Veteran community, by improving processes, automation and digitization. Our leadership has a proven track record of successfully executing dozens of enterprise-level projects in the Federal Government. Our proven, process-based, human-centered approach embraces innovation and ensures quality tailored solutions (custom development including AI and ML, and COTS implementations) driving customer success. We foster a culture of integrity, servant leadership and excellence, leading to ethically-grounded, customer-focused solutions of the highest quality.

### Our Services



Custom Software Development



Cyber Security



Cloud Solutions



Data Management & Analytics



Product Management



IT Automation



Staffing Solutions

### What sets us apart?

#### Demonstrated Expertise in Agile/Scrum & Human-Centered Design:

Ensuring high quality, tailored, user-focused solutions

#### Over 15 Years in Federal Contracting:

Demonstrated expertise and a strong track record.

#### Integrated Secure DevOps Approach:

For secure and efficient software solutions.

#### Proven Success with Large Clients:

Notable projects include work with the NIH Fogarty International Center.

#### Proven SDVOSB with Diverse Certifications:

Including HUBZone, SBA 8(a), and MDOT MBE/DBE/SBE.

#### Proven process-based approach:

For predictable, successful outcomes and satisfied customers.

### Our Customers



State of Maryland (SNMS)



Department of Veteran Affairs



National Institutes of Health

### Our Products

 DELL EMC

Authorized Dell EMC Federal Solution Provider

### Codes

#### NAICS Technology Services:

[541430](#) Graphic Design Services

[541511](#) Custom Computer Programming Services

[541512](#) Computer Systems Design Services (Primary)

[541513](#) Computer Facilities Management Services

[541519](#) Other Computer Related Services

[541612](#) Human Resources Consulting Services

[541618](#) Other Management Consulting Services

[541690](#) Other Scientific and Technical Consulting Services

[561110](#) Office Administrative Services

#### NAICS PPE/Medical Supplies:

[339113](#) Surgical Appliance and Supplies

### Our Leadership

#### Derek Demby

CEO

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#### William (Bill) Greaves

President and COO

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## Past Performance

### National Institutes of Health (Prime)

Provided IT applications maintenance and custom application development, SharePoint support, business needs analysis and business process analysis, human-centered design, and business process re-engineering using agile methodology (Scrum).

### National Institutes of Health (Prime)

Provided SharePoint development and modernization, authority to operate (ATO) support, business needs and business process analysis, and human-centered design using agile methodology (Scrum).

### Commercial Customer (Prime)

Provided agile business analysis, user experience design, system testing, project management support, IT & Business Strategy, and Emerging Technology consultation (blockchain/smart contracts and Artificial Intelligence integration) for a company in the entertainment industry.

### Department of Veterans Affairs (Prime)

Provided the rapid supply of PPE to help replenish the national stockpile during the critical global shortage of nitrile in early 2021. Provided full service logistics support overseeing the successful execution of dozens of tractor trailer loads of critical deliveries over a highly compressed schedule.

### Department of Veterans Affairs (Sub)

Provided support in program and project management, program analysis, strategic communication, administration, change management, organizational performance improvement, and procurement innovation for the Acquisition Integration Service program.

### Department of Veterans Affairs (Sub)

Provided SharePoint (.net, HTML, and SQL backend) design, development, and administration to support the creation and update of document repositories, dashboards, and platforms. Provided website design and management, workflow development and supported reporting and business intelligence.

### Department of Veterans Affairs (Sub)

Provided business analysis, human-centered design, user experience development, full stack software development, system testing, agile project management support, documentation, knowledge transfer and training for the Veterans Integrated Registries Platform (VIRP) and registries.

### Department of Veterans Affairs (Sub)

Provided Lean Six Sigma Master Black Belt and business process re-engineering support to directly enable supply chain process improvement and strategic transformation initiatives. Provided support to supply chain organizational change management using the Prosci ADKAR® Model.